

Julie B. Lang

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SUMMARY

Experienced strategy consultant and professor of consulting and communication skills. Experienced in managing people, processes and projects with exceptional ability to prioritize objectives, guide value-added analyses, lead group decision making, and communicate results for implementation. Interactive, goal-oriented, action-oriented, and results-oriented. Significant business experience in:

- Strategic Planning and Implementation
- Project Management
- Business Development
- Organizational Design
- Sales and Marketing Management
- Technology Evaluation and Development

Skilled leader with strong business acumen and strategic agility. Recognized facilitator, motivator, mentor, organizational leader and change agent with superior time management, project management, organizational, presentation, and communication skills.

Highly flexible professional with international perspective, strong language aptitude and dynamic leadership style.

AREAS OF EXPERTISE

Strategy Development and Decisionmaking

- Data-based, interactive style driving to insight and recommendations
- Equally comfortable with qualitative and quantitative analyses
- Conceptual thinker and creative problem solver
- Develop business models and methodologies for client applications

Applied Project Management

- Organize and implement short and long-term projects
- Guide strategic planning process
- Structured approach to project and disciplined attention to detail
- Future-oriented
- Designed and teach class in Project Management

Focus on People: Individuals and Teams

- People skills – facilitation, mentoring, coaching, teaching
- Motivating and guiding individuals and teams
- Cooperative, interpersonal sensitivity with common focus
- Future focus with goal of positive change

Strong Communication Acumen

- Strong written, oral and presentation skills
- Personal coaching and facilitation
- Teach students in presentation preparation and delivery

